

GUARANTEED MAINTENANCE: **UP TIME ALL THE TIME - AT A FIXED COST**

Komatsu Forklift's Guaranteed Maintenance Program is a proactive, comprehensive solution customized to your operation. With this program, Komatsu will handle all of your lift truck maintenance requirements (except operator inspection) for a single fixed monthly payment. With a Guaranteed Maintenance program from Komatsu we will promptly repair or replace any inoperative equipment, keeping your lift trucks where they belong - *lifting!*

HOW GUARANTEED MAINTENANCE INCREASES PRODUCTIVITY

- Takes you out of the forklift business so you can concentrate your resources on *your* business.
- Fleet Management - You don't have to track the costs for maintaining your forklifts, Komatsu will do that for you. Komatsu will also track and keep all OSHA required records.
- All-Inclusive - Planned Maintenance, overhauls, routine and emergency repairs.
- Flexibility - add units and change specs as needed.
- All safety updates are performed automatically - never worry about missing one again.
- Reduce your short term rental costs for units in need of service.
- Eliminates the need for you to keep backup units available "just in case" - we will always have a unit ready for you when you need it.
- Fleet management with KOM (Kustomer Online Management) available from any computer with web access along with periodic reviews.

KOMATSU FORKLIFT
WWW.800FORKLIFT.COM

REAL NUMBERS:

(or - "How much money would a GM plan have saved me last year?")

TOTAL OPERATING COSTS OF MAINTAINING YOUR FLEET:

FLEET MANAGEMENT COSTS
(Staff Salaries)

\$

CLERICAL COSTS
(Purchasing/Accounting & Storage of Records)

\$

COST OF PARTS

\$

LABOR COSTS

\$

SAFETY UPDATES FOR OSHA COMPLIANCE

\$

COST OF SHORT TERM RENTALS
(Temporary replacements for inoperative equipment)

\$

DOWN TIME COSTS
(Lost Productivity)

\$

PLANNED MAINTENANCE COSTS

\$

TOTAL

\$

-OR-

FIXED-COST GUARANTEED MAINTENANCE PLAN

\$

DO THE MATH - GUARANTEED MAINTENANCE SAVES YOU MONEY!